

## **Biting Back against the EDD Onslaught: Jario brings the US onto it's RADAR**

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**Boston, MA – Friday 23<sup>rd</sup> January 2004** – Jario, Inc will be activating its Document RADAR software at LegalTech NY 2004. Supported by it's newly signed distribution and servicing partner Foedus, LLC, Jario will be helping firms bite back against the Electronic Document Discovery (EDD) onslaught with immediate effect.

Jario responds to the pressing need to enforce, not just prescribe electronic document policy across all devices, applications and users in an organisation.

The solution comes in two parts. First, RADAR tracks and links file activities so you know the who, where and what happened to every file. Secondly, administrators can configure Jario's "Alert or Assert" policy engine to proactively alter or restrict both user and file behaviour. An example would be blocking the deletion of unique files or collating and destroying all copies of a file.

"Prescribing and documenting compliant behaviour is nowhere near good enough. You need tools to enforce policy and tools that proactively defend you from accidental, malicious or legal incursions, too often perpetrated by your own team against your own intellectual property. "

Chris Brighthouse, CEO Jario Inc

The Butler group identified that internal mistakes relating to intellectual property outweighed the costs of external hacking activity by a factor of 3 to 1. Corporations want to and have to reclaim ownership of their employees PCs and the data they work with. Jario is the first product to actually enable them to do so effectively and without interruption to existing practices.

Commenting on the launch, Michael Reilly, Managing Partner of Foedus explained his interest: "Foedus has selected a set of key products that collectively provide a comprehensive yet non-intrusive approach to securing corporate intellectual property. Jario provides a unique and compelling solution that we believe will become the standard for document tracking and control."

Jario will be officially open for business in the US on February 2<sup>nd</sup>. With pre-registered customers already testing the product, 2004 will be the year corporations bite back against EDD.

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## About Jario™ Inc.

Jario™ Inc, the US arm of Scottish software innovators Jario Ltd, markets and delivers a unique “Document RADAR”. The product knows the who, where and what happened to every electronic document. This data can be used in conjunction with Jario's “Alert or Assert” policy engine to dramatically reduce corporate exposure to EDD as well as protecting Intellectual Property from misuse. Jario is in the business of enforcing policies, not just prescribing them.

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## About Foedus, LLC

Foedus, Head Quartered in New Hampshire, was founded on the straightforward belief that companies need a partner that will hold their interests above all others. Foedus works with our clients to extract the highest return on investment from every dollar spent on technology infrastructure. From strategic planning to implementation, and optimization, we have the people, processes and expertise to help you attain your goals. Foedus has identified a number of key applications that provide unique and proven solutions to many of the business challenges surrounding corporate compliance.

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**Jario™ is a trademark or registered trademark for Jario™ Ltd in the EU, US and other countries.**

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